

AGCO & Ocrim sign collaboration agreement

AGCO and Ocrim announce that in order to support further expansion by both companies into the global storage and milling market, they have signed a collaboration agreement.

The two companies believe that the agreement will benefit customers worldwide by bringing together the seed, grain and food industry expertise of AGCO's Cimbria and GSI brands, with Ocrim's extensive food milling capability.

Both Cimbria and Ocrim offer turnkey solutions to help customers succeed from the design stage, right through to installation and service.

AGCO, a global leader in the design, manufacture and distribution of agricultural machinery and precision ag technology, and Ocrim, a turnkey solutions provider for wheat, corn and cereal mills around the world, are pleased

to announce the collaboration agreement, which by giving customers one point of contact for their project, will further simplify the turnkey process.

It also gives customers seamless access to Cimbria and Ocrim equipment and GSI's leading grain storage, material handling, conditioning, and management solutions.

"The world is changing, and today's developed market is no longer seeking a conventional technology provider. Customers want a reliable partner capable of offering and delivering multiple tailor-made solutions," says Alberto Antolini, CEO of Ocrim, speaking during the signing ceremony.

"I strongly believe that the future is projected towards a 'Farm to Fork' solution, and this partnership is the pillar of such philosophy."

Delivering added value solutions

The agreement also delivers added value solutions to organisations that serve the global milling sector.

"We are delighted about this collaboration, which will help drive productivity for our customers, improve food security and sustainability.

"This agreement will enable the delivery of integrated customer solutions, customisable based on their needs and supported with best-in-class technology for the milling business," says Stefan Caspari, Senior Vice President, AGCO Grain & Protein, commenting on the announcement.

